

Financial summary 2000 - 2009

	2000 £000	2001 £000	2002 £000	2003 £000
Revenue	278,148	291,942	296,363	314,087
Operating profit †	43,370	40,803	42,674	45,750
Operating profit (adjusted)	–	–	–	–
Operating profit margin (adjusted) †	15.6%	14.0%	14.4%	14.6%
Profit before taxation †	41,157	38,025	40,693	44,564
Profit before taxation (adjusted)	–	–	–	–
Profit before taxation ††	40,167	38,641	40,693	44,564
Profit after taxation ††	27,300	26,625	26,807	29,426
Dividends in respect of the year	13,301	13,752	14,350	15,028
Net assets	138,264	145,115	149,293	163,816
Earnings per share (basic) †	37.4p	34.4p	35.3p	38.5p
Earnings per share (adjusted) †	–	–	–	–
Earnings per share (basic) ††	35.4p	35.3p	35.3p	38.5p
Dividends in respect of the year (per share)	18.0p	18.6p	19.3p	20.1p
Return on capital employed	26.2%	23.6%	25.6%	28.3%

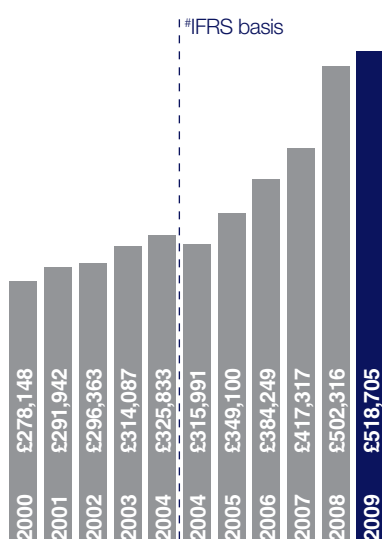
The results for 2004 to 2009 have been prepared under International Financial Reporting Standards, prior year figures are shown as originally reported including 2004 for reference. Adjusted operating profit, profit before tax and earnings per share exclude the amortisation and impairment of acquired intangibles.

† excluding non-operating items

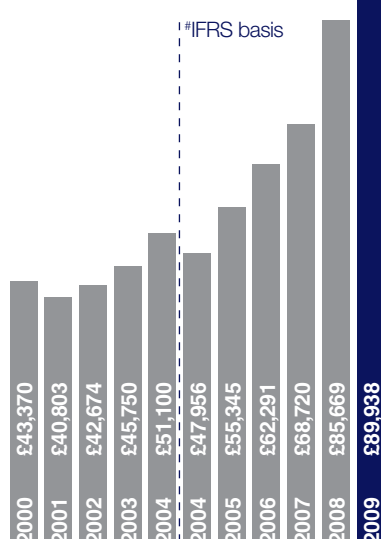
†† including non-operating items

Return on capital employed prior to 2007 is based on operating profit excluding non-operating items and amortisation and impairment of acquired intangibles and average net assets excluding net goodwill and net debt. For 2009 and 2008 see note 25.

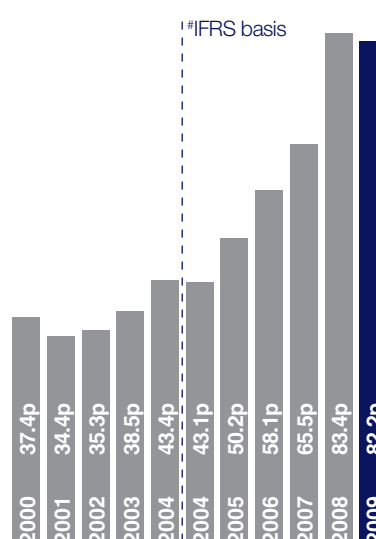
Revenue £'000



Operating profit (adjusted) £'000



Earnings per share (adjusted)



	# Prepared under IFRS					
2004 £000	2004 £000	2005 £000	2006 £000	2007 £000	2008 £000	2009 £000
325,833	315,991	349,100	384,249	417,317	502,316	518,705
51,100	47,956	55,170	61,941	68,336	81,028	76,522
–	47,956	55,345	62,291	68,720	85,669	89,938
15.7%	15.2%	15.9%	16.2%	16.5%	17.1%	17.3%
50,836	48,704	56,959	65,344	72,163	85,162	76,415
–	48,704	57,134	65,694	72,796	90,146	90,196
50,836	48,704	56,959	65,344	72,163	85,162	76,415
33,682	32,442	38,187	44,066	49,190	59,788	53,091
16,102	16,196	18,318	20,038	22,754	25,668	27,569
182,013	166,286	198,246	199,722	242,965	296,006	307,364
43.4p	43.1p	50.0p	57.7p	64.7p	78.0p	69.6p
–	43.1p	50.2p	58.1p	65.5p	83.4p	82.2p
43.4p	43.1p	50.0p	57.7p	64.7p	78.0p	69.6p
21.4p	21.4p	23.8p	26.5p	29.9p	33.3p	36.1p
31.0%	27.2%	30.4%	32.2%	33.6%	35.5%	33.3%

Dividends per share

