

Financial summary 1997 - 2006

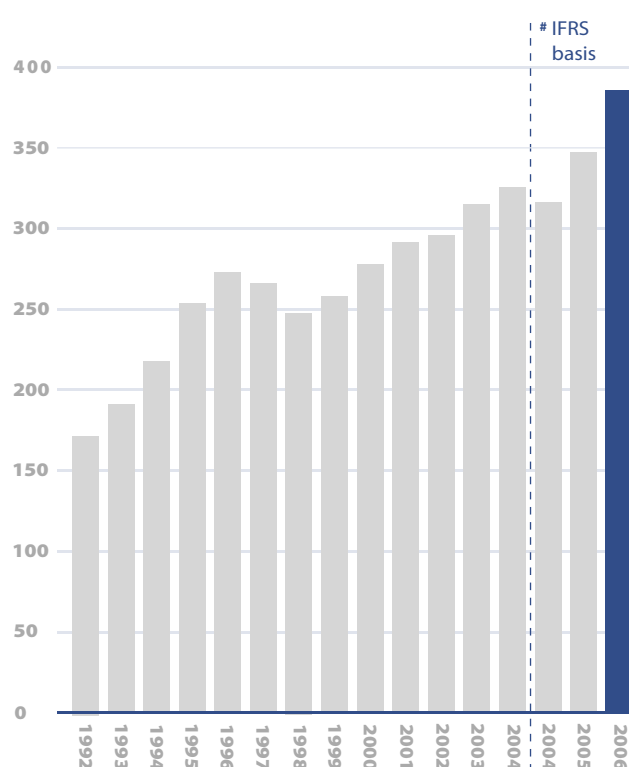
	1997 £000	1998 £000	1999 £000	2000 £000
Revenue	265,595	249,030	258,942	278,148
Operating profit [†]	48,574	42,433	42,721	43,370
Operating profit (adjusted) [†]	-	-	-	-
Operating profit margin (adjusted)	18.3%	17.0%	16.5%	15.6%
Profit before taxation [†]	47,715	42,270	41,751	41,157
Profit before taxation (adjusted)	-	-	-	-
Profit before taxation ^{††}	47,715	30,641	41,751	40,167
Profit after taxation	31,229	20,140	29,058	27,300
Dividends in respect of the year	12,535	13,116	13,102	13,301
Net assets	128,772	136,196	128,737	138,264
Earnings per share (basic) [†]	38.3p	34.5p	36.1p	37.4p
Earnings per share (adjusted) [†]	-	-	-	-
Earnings per share (basic) ^{††}	38.3p	24.1p	36.1p	35.4p
Dividends in respect of the year (per share)	15.8p	16.5p	17.3p	18.0p
Return on capital employed	36.5%	30.3%	28.0%	26.2%

The results for 2004 to 2006 have been prepared under International Financial Reporting Standards, prior year figures are shown as originally reported including 2004 for reference. Adjusted operating profit, profit before tax and earnings per share exclude the amortisation of acquired intangibles.

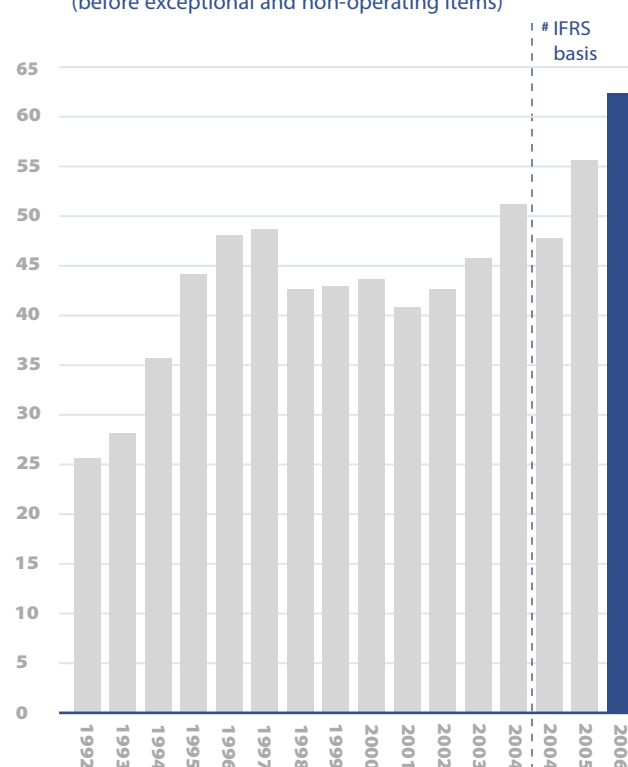
† before exceptional and non-operating items
 †† after exceptional and non-operating items

Return on capital employed prior to 2005 is based on operating profit before the exceptional and non-operating items and goodwill amortisation, and average net assets excluding net goodwill and net debt. For 2006 and 2005 see note 26.

Revenue £m

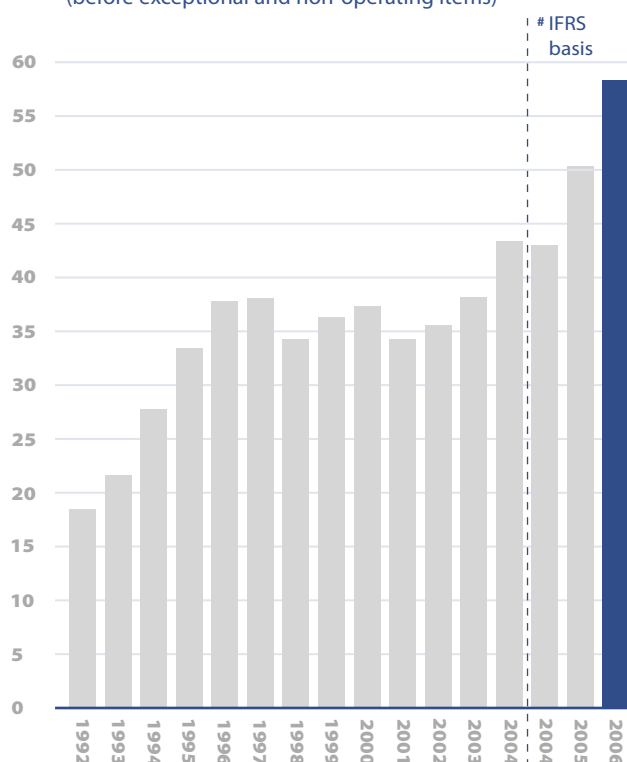


Operating profit (adjusted) £m (before exceptional and non-operating items)



2001 £000	2002 £000	2003 £000	2004 £000	# Prepared under IFRS		2006 £000
				2004 £000	2005 £000	
291,942	296,363	314,087	325,833	315,991	349,100	384,249
40,803	42,674	45,750	51,100	47,956	55,170	61,941
-	-	-	-	47,956	55,345	62,291
14.0%	14.4%	14.6%	15.7%	15.2%	15.9%	16.2%
38,025	40,693	44,564	50,836	48,704	56,959	65,344
-	-	-	-	48,704	57,134	65,694
38,641	40,693	44,564	50,836	48,704	56,959	65,344
26,625	26,806	29,426	33,682	32,442	38,187	44,066
13,752	14,350	15,028	16,102	16,196	18,318	20,038
145,115	149,293	163,816	182,013	166,286	198,246	199,722
34.4p	35.3p	38.5p	43.4p	43.1p	50.0p	57.7p
-	-	-	-	43.1p	50.2p	58.1p
35.3p	35.3p	38.5p	43.4p	43.1p	50.0p	57.7p
18.6p	19.3p	20.1p	21.4p	21.4p	23.8p	26.5p
23.6%	25.6%	28.3%	31.0%	27.2%	30.4%	32.2%

Earnings per share (adjusted) p (before exceptional and non-operating items)



Dividends per share p

