

Watson-Marlow Ltd Wins West of England Business of the Year Award

Watson-Marlow Ltd, part of Watson-Marlow Pumps Group (which is owned by Spirax-Sarco Engineering plc), was awarded the prestigious PwC 2013 West of England Business of the Year Award (turnover £25m) at an awards ceremony in Bristol on 4th July 2013.

The awards scheme, sponsored by global professional services company PricewaterhouseCoopers (PwC), acknowledges various aspects of business achievement, such as financial performance, product and service innovation, business management, training, future prospects and contribution to the region.

Watson-Marlow Ltd is the world leader in the design and manufacture of peristaltic pumps and tubing. The judges were impressed by Watson-Marlow's impressive financial performance – an average of 22% profit has been achieved over the last five years – as well as its commitment to both business and product innovation. For example, the launch of the new Qdos range of chemical metering pumps has already made a significant impact on the business, with sales targets exceeded by 200%.

Nick Morgan, PwC tax partners and chair of the judges for this category, said: “Watson-Marlow impressed the judges with its historic growth trends, the pride and passion its people have for what they do and its future outlook based on continual investment in R&D and product innovation.”

Regional Contribution

The award also recognised Watson-Marlow's contribution to the region (as one of Cornwall's largest employers) and for its significant commitment to working with regional suppliers. The company employs over 230 people at its headquarters in Falmouth, Cornwall and works with a network of local, high-technology development partners.

Watson-Marlow Ltd also supports local charities and foundations and has made over £100,000 of donations to local charitable organisations from its factory funds and parent company charitable funds. The company is also an active supporter of the Cornwall Community Foundation and its community-based activities.

Commenting on the award, David Cole, Managing Director of Watson-Marlow Ltd, said,

“This is fantastic news for our entire business and for Falmouth, too. Our growth is driven by solid market knowledge, product innovation, strong business management and, of course, great people. This award is testament to the hard work of our dedicated and highly-committed staff. We are delighted that the judges could see this commitment to business excellence.”

Spirax-Sarco Engineering plc



The Watson-Marlow team receiving its award, David Cole (Managing Director) on the far right